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Welcome to TMS Career Seeker

Hi,

Thanks for subscribing to our first issue of TMS Career Seeker, the TMS Asia Pacific candidate newsletter.

Despite what they tell us on the beer ads, there's more to finding a great career than carrying around a canoe! So we've designed Career Seeker to help you keep a step ahead of the competition.

In each issue, we'll bring you the latest in jobs, career advice, answer your questions, peek inside the world of interviewers, reveal a few frightening home truths about our team, plus a whole lot more!

For over 10 years, we've helped thousands of people find travel and hospitality jobs, both in Australia and throughout Asia Pacific. We understand that whilst career change is exciting and rewarding, it also be a little daunting. Our aim is to help you achieve your career goals, and make the transition a comfortable and successful one.

Career Seeker is your newsletter, so feel free to [email](#) us your questions, feedback or contributions.

We look forward to helping you find your ideal career very soon,

The TMS Asia Pacific Team

PS If you know of anyone else who might find Career Seeker helpful, why not pass on a copy and let them know they can subscribe on our [website](#).

This Weeks Top Job!

[National Sales Executive - Sydney - \\$60K](#)

Represent an island paradise just at the edge of the world Famous Great Barrier Reef! Bring your spark, passion and energy to this Sydney based role...[\[more\]](#)

Jobs In Travel



CONTACT TMS TRAVEL RECRUITMENT

www.tmsasiapacific.com

SYDNEY

Level 10, 109 Pitt St
Tel: (02) 9231 6444
Email: nswjobs@tmsap.com

MELBOURNE

Level 2, 140 Queen St
Tel: (03)9602 1809
Email: vicjobs@tmsap.com

BRISBANE

Level 7, 344 Queen Street
Tel: (07) 3221 9916
Email: qldjobs@tmsap.com

ADELAIDE & PERTH

Satellite Office
Tel: 1300 304 063

Permanent Positions

[Sales and Marketing Officer, Airline NSW - \\$45K](#)

[Corporate Consultant Opportunities QLD - \\$34 - 45K](#)

[Retail Manager - South East Melbourne - \\$50K](#)

[View All Jobs](#)

Temporary Positions

[Temp - Travel Consultants - Sydney and Suburbs](#)

[Calling all Retail Consultant Temps - Melbourne](#)

[Temps Needed QLD -Weekly Pay, Holiday Pay, Variety](#)

[View All Jobs](#)

Executive Positions

[E-Commerce Distribution Manager NSW-\\$90K](#)

[Corporate Travel Sales Manager NSW - OTE \\$110K](#)

[VIP Customer Service - Singapore - SGDS\\$160 - 180K](#)

[View All Jobs](#)

How To Enhance Your Performance At Job Interviews

The time that you spend at a job interview could have an impact on your career prospects. It is important that you perform well because no matter how good your career record is to date, the interview remains an important step towards fulfilling your own ambitions. The guidance provided by your consultant and the following information, will assist you on how to conduct yourself during the interview. [\[more\]](#)

Top 10 Signs You Need A New Job

We all have those days at work when we'd rather be somewhere else. However, if you can relate to these sure signs of disinterest, then maybe you really do need to come and see us!

10. You've developed Repetitive Stress Disorder from playing Solitaire on your PC.

9. You've actually figured a way to get Gilligan off the island.

8. The 18 hole, par 3, mini-golf course in your office.

[\[see the whole top 10\]](#)

Ask Us

In this section, we answer some of your most frequently asked career questions. If there is anything you'd us to help you with, send us an [email](#) and we'll try to include it in a future issue.

What are the benefits of Temping?

Becoming a part of the TMS Temp Team is the answer if you are after a more flexible worklife. Have a look at some of the benefits our temps are enjoying.....

- Working flexible hours for a more balanced lifestyle
- Access to a wide range of temporary work – ie. Retail, Corporate, Wholesale & Airline
- Top Hourly rates commensurate with your experience and skills.
- Wages deposited directly into your bank account & pay slips mailed weekly
- Assistance with Travel ID card
- TMS Asia Pacific Team Incentive - bonus of up to \$700
- Permanent Placement Opportunities
- Access to Sales and Product Training - through our offices or our preferred suppliers
- TMS Asia Pacific Educational trips as a reward to our loyal temp staff - International & Domestic destinations.

How do I research and prepare for the job I am applying for?

Preparation is the first essential step towards a successful interview. Interviewers are continually amazed at the number of applicants who drift into their offices without any apparent preparation and only the vaguest knowledge of the company. Some tips to prepare for your interview and research the company -

1. Know the exact place and time of the interview, the interviewer's full name, the correct pronunciation and his/her title.
2. Find out specific facts about the company - where is the head office located; what does the company specialise in; who are their clients; what its growth has been; and what its growth potential is for the future.
3. Try researching their website....the "about us" section is loaded with useful information about your prospective employer and keep up to date with the travel magazines and online newsletters for topical information on the sector the company operates in, as well as the company itself.
4. Refresh your memory on the facts and figures of your present/former employer. You will be expected to know a lot about a company that you have previously worked for.

TMS CLIENT INTERVIEW:

Meet Jacque Gillis, Flight Centre Ltd Australia

Who is that person on the other side of the interview desk anyway? It's a well known fact that the way you interact with your job interviewer can play a major part in how successful you are. In each issue, we'll introduce you to a significant industry recruiter. You'll find out a little about their job, what they look for in a candidate, and that they aren't nearly as scary as you might have imagined!

In our premier issue, we are pleased to feature **Jacque Gillis**, National Expo Manager at **Flight Centre Ltd Australia**.

I cook a mean:

Light N Easy Microwave meal. I can cook, but often life has too many distractions, like getting to the pub to catch up with friends.

Dream Holiday Destination?

Anywhere that is out of mobile phone range sounds perfect to me!

In another life you are?

To busy in this life to even think about that. Do they have sand inspectors in the Caribbean?

The most challenging aspect of your job?

We hold 22 Expos around the country, and it's up to me to make sure they all run smoothly, so I would pretty much say the whole job is challenging. But I'm always up for a challenge!

What's great about working at your company?

The first Flight Centre Ltd philosophy is "Our People", and this is so true. It's a company where the people work hard, but know how to have a lot of fun at the same time. This formula works well and is proven by the continued growth and financial success that we enjoy every year.

The best advice you can give a candidate?

Always keep a positive attitude and this will show in an interview. Qualifications are important, however the person behind the qualifications also plays a big part in selecting candidates.

Why do you work with TMS to find your candidates?

They know their stuff. It takes the hassle out of finding good people to fill job roles. They're quick, efficient and know how to have a beer as well.

TMS TEAM IN THE HOTSEAT:

Meet Sandra Paone, TMS Recruitment Executive, Melbourne

Each issue we'll introduce you one of the TMS team here to help you find the right career. Just who are these hip and happening people? In our first issue, we interview **Sandra Paone**, Recruitment Executive at TMS Melbourne office. (Ed: No team members were injured during the making of these interviews - but we sure tried to embarrass them!).



How long have you worked in the travel and hospitality industry?

14 years

You cook a mean:

Mouthwatering Sticky date Pudding

Dream Holiday Destination?:

A little jewel in the Caribbean - St. Maarten. But shhh, don't tell anyone.

When I'm not working I love to:

Read, catching up with friends over a coffee or champagne.

In another life you are?:

A Tibetan Monk - but only if I'm allowed sticky date pudding when I'm not meditating

Favourite karaoke song to murder:

Down Under - Men At Work. Bar owners often request it when they want the crowd to go home.

Three people you'd like to polish off a bottle of Bolly with?:

Nelson Mandela, Denzal Washington and...Brad Pitt (BYO Troy outfit!)

Strangest job you've ever done?:

Teaching Self Defence for Women

The best advise you can offer a candidate?

To believe in themselves and ALWAYS be honest.

Tell A Friend and Go Shopping On Us!



Refer a friend to TMS before October 15 and you will go into the draw to win

One of 10

\$50 Myer Gift Cards

Terms & Conditions:

Refer a friend to TMS Asia Pacific before October 15, 2004. Friend must tell us your name and contact phone number, for you to be eligible go into the draw for a \$50 Myer Gift Card (10 to give away). Offer closes 15 Oct, 2004. Prizes drawn 20 October, 2004. Winners will be notified by phone or email, 22 October, 2004.

THIRSTY THURSDAY - Sept 30!



Thirsty Thursdays is our function especially for Sydney travel and hospitality industry's members. Date: September 30, 2004. All staff are welcome to attend and win great prizes.

WIN!

A variety of prizes on offer every month.....airfares, luxury hotel packages,exotic tours, spot prizes and much, much more.

Sydney

Venue: Party Central @ Bristol Arms Hotel

Time: 5:30pm till close

Free admission

[View TMS Thirsty Thursday Website](#)

for more information

Presented by TMS Asia Pacific and

Sponsor this month:



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